

BMO Newsletter: Spring 2017

Blue Mountain Outfitters

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103 S. State Road
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Could the Ideal Fishing Kayak be... a Canoe?

There's no denying the fact that the most popular non-powered fishing craft currently are kayaks (particularly sit on tops), but that's not necessarily the best answer for everyone. We're seeing a growing number of people going back to fishing from canoes, especially those looking to save weight and/or simplify things. (After all, people have been fishing out of canoes for a LONG time!) We sold a Lincoln Hideaway solo canoe recently to a customer who originally came in to purchase a sit on top...until trying to pick it up! He needed something he could easily carry down a steep bank to access his favorite fishing area (nope, didn't tell us where it is; sorry!) and the Hideaway at 32 lbs. fit the bill perfectly.

No need for fancy rod holders; just lay the rod(s) down in the canoe; there's plenty of room. (Sometimes the simplest things are the best!)



Lincoln Hideaway

Could the Answer to a Lightweight Kayak ALSO be a Canoe?

Here's another issue we've been dealing with more and more. While there are definitely cases where kayaks are probably more suitable than canoes; i.e. shore break or whitewater

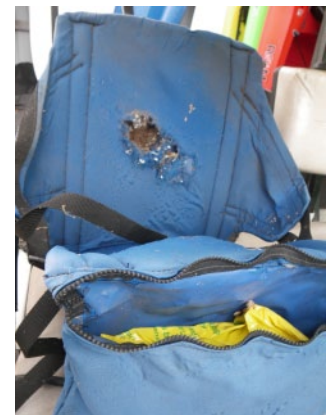
(with apologies to our many competent open boat C-1 paddlers!), recreational paddlers looking to save weight might want to consider a canoe instead. Typically paddled like a kayak (seated low and using a double bladed paddle) "pack" canoes are incredibly light (we recently received a 12' Northstar Adirondack Solo that weighs a mere 19 lbs!) Not many kayaks can make that claim!



Northstar Adirondack Solo

Don't Do as We Do, Do as We Say

Our mantra is to check all paddle gear periodically and fix/replace whatever needs to be taken care of at the END of the season, so it's ready to go when needed. Obviously we've neglected checking Doug's seatback on the Bloody Mary War Canoe for a while. When we pulled the boat out of storage for our annual New Year's Day float, we found that a mouse family had made a cozy home in it (not to mention an extensive squirrel nest under one of the seats as well.) Obviously this boat isn't seeing enough time on the water!



*Bloody
Mouse
House*

Ultimate Lunchbox

A constant best seller at BMO, the dependable Pelican Case has been protecting shock and water sensitive electronic equipment for years. We're used to having people bring their cameras, phones, tablets, GPS's, medical devices, etc. to check sizing, but the most unusual sale was to a customer who purchased a \$100+ Pelican Case because he "never again wanted to eat a soggy submarine sandwich on the river." Overkill? We thought so, but he apparently really enjoys his subs!



What Floats Your Boat (Among Other Things)?

Got into a conversation the other day about the advantage of flotation in paddle blades, and that made us think about all the other "flotation devices" we have here at BMO.

Most obvious, the PFD (Personal Flotation Device, i.e. life vest), 'cause sinking isn't the best option. (And a reminder – PFD's must be worn aboard all boats less than 16' long, and all canoes, kayaks, and stand up paddleboards between the dates of November 1 and April 30.)

Floating Pelican Cases (See article above)

Key floats – 'cause keys don't do much good at the bottom of the lake/river/pond/ocean/bay.

Camera floats – Ditto!

Float bags for both canoes and kayaks – WAY easier to retrieve a capsized boat when it has air trapped in it! (Your paddling buddies will thank you.)

Anchor line floats – so you can retrieve your anchor if you have to cut it loose.

Sponsons and outriggers– big buoyant things to keep your canoe from flipping over (very popular with hunters, fishermen, and moms!)

Root beer floats – okay, maybe not pertinent, but great after a hot day on the water!

Construction Reprieve

Fingers crossed, just got an unofficial heads up that the bridge replacement project scheduled for this summer just south of our shop has been put on hold. Looks like we might have a construction free summer for the first time in 5 years!



The results of the last construction project. One of our ex-employees said it reminds him of the entrance to a prison!

Lotapolooza (Demo Day 2017)

After a very poor Sunday turnout the past few years, we've decided to return to a **one day event this year (Saturday, May 13)** for our Annual Demo Day. Have lucked out the past couple years with water levels and hope to again be able to hold the event at our river lot, but in the event of high water we'll still have reps and staff to answer questions and help you pick out your "dream boat" here at the shop. Hope to see you here!



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canoe & kayak
▪ sales
▪ accessories
▪ river trips
▪ trailers
▪ repairs
▪ lessons



2017 BMO DEMO DAY



Test Paddle the Latest Canoes, Kayaks, Fishing Kayaks and SUP's.

10% off 2017 boats and accessories.*

Additional 5% off 2016 and older boats.**

Paddlesport Factory Representatives and a Pro Kayak Fisherman or two will be on hand to answer your questions and to show you around.

Refreshments -- Prize Drawings -- Fun -- Educational

SATURDAY, MAY 13

11:00 AM - 5:00 PM

**BLUE MOUNTAIN OUTFITTERS
RIVER LOT ON THE SUSQUEHANNA RIVER**



**Park at our store, say hello at the sales counter,
then catch a BMO van ride to our river lot.
Parking is not available at or near the river lot.**

Our river lot is located at the north end of Marysville on the Susquehanna River. Participants will park at our store, check in to catch a BMO van ride to the lot, sign up to participate, and then paddle. The lot provides both quiet water and moving water. Adjacent to the lot, the river forms a large, unobstructed pool with mild currents and a short paddle upstream gets you into the meat of the Class I/II Dauphin Narrows. We will have safety boats on patrol to assist anyone needing a hand. If the water level on the river is too high, we will have a "dry" demo day and sale at our shop.


* Some manufacturers and Royalex boats are excluded from the sale.

** Demo Days Discount: 2017 -10%, 2016 -15%, 2015 -20%, 2014 and older -25%

**Please wear old footwear
and dress to get wet!**

Hope to see you there!

11/11/15



**Questions or special boat requests?
Call Blue Mountain Outfitters
(717) 957-2413
or check our web site
www.bluemountainoutfitters.net
for the latest details.**

Reason to Buy a Boat?

Sometimes its interesting hearing people's justifications for buying new boats (my wife just got new furniture; I just sold another one and have an empty spot in the rack, I've been especially good this year; etc.) but just experienced a pretty unusual one. A customer came in to purchase a set of aluminum gunwales to redo a canoe he was restoring, but wasn't sure how to load them on his small roof rack. Answer? Buy a brand new canoe and strap the gunwales inside. (Works for us!)



BMO Second Annual Fall Smallmouth Kayak Fishing Tournament

Fishermen (and women!) mark your calendars; September 24th for our second annual smallmouth kayak fishing tournament. On the heels of a great turnout in 2016, Wilderness Systems and BMO are teaming up to offer a Radar 115 kayak this year to a lucky tournament participant. And no, you don't have to win first prize for this; it will be a random (yet to be determined) draw, so everyone will have a chance at it. That in addition to many other prizes donated by our sponsors, as well as purse prizes. Watch TourneyX.com for a posting of the event, and to sign up. (Search on the site for Blue Mountain Outfitters Fall Susquehanna Tournament 2017.) And hey, let's see some women out there this year!



Radar 115

And More Tournament News

Speaking of Kayak Anglers of Central PA, mark your calendars for their annual tournament to be held on Saturday August 5th in conjunction with Mid Atlantic Kayak Bass Fishing. Watch for updates on <http://www.kayak-anglers.com/chapters/central-pa/schedule/>

ALSO just got word from Mike Reinhold with Kayak Anglers of Central PA that they are planning to offer a cash bounty prize for one lucky angler who pre-registers and participates in both their tournament, September 23rd and ours, September 24th. Stay tuned for more details!

Coming Soon to BMO

Local fishermen are becoming more and more acquainted with York, PA's alternative anchoring system, "The River Stick". Soon you'll be able to purchase them through Blue Mountain Outfitters. Check them out at www.berniesriverstick.com.

ALSO Coming Soon!

Just got the ball rolling to become a dealer for Torqeedo motors. (Never thought we'd be selling motors at our "Paddlesports" store, but since there is a demand, Torqeedo looks like the way to go.) Keep watching for updates!

TORQUEEDO

Classic Customer Comments

One of our customers noticed a set of keys sitting on our front counter labeled “Big Blue Truck”. Wanted to know if that was to differentiate it from the “Little Blue Truck”. (Good thing Doug wasn’t here for that one, ‘cause he definitely wouldn’t have a Little Blue Truck!)

Get ‘Em While You Can!

A couple years ago Thule did a limited run of an aero dynamic locking folding J-Bar (whew, that’s a mouthful!) called the Hull-a-Port Aero, then discontinued it. Thule offered to take our remaining stock back, but we felt it was a viable product (especially since it is lockable, with knobs located on the side of the unit instead of the bottom making it easier to install.) SO, we have 4 left if anyone is interested. Best to bring your vehicle in if you’re planning to put it on factory crossbars to double check the fit; no problem with Thule square load bars. \$199.95 until gone!



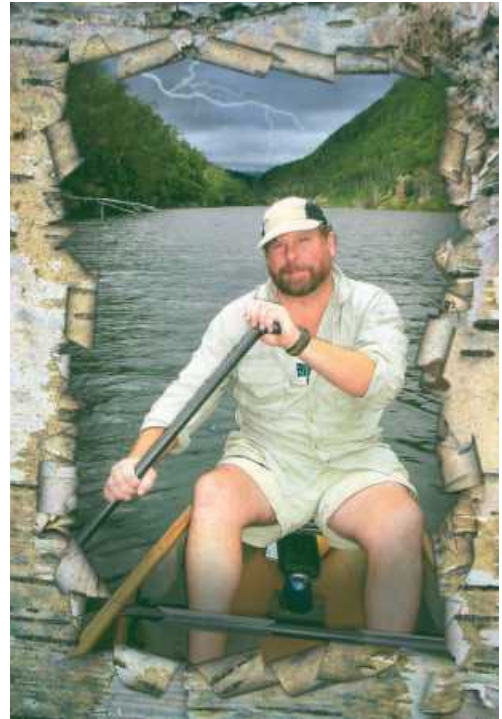
Thule Hull-a-Port Aero

ALSO Get ‘Em While You Can

Just got word that our welder is planning to take the summer off, SO he has agreed to build two more trailers before then; one “Small” private size trailer and one “Standard” commercial size. First come, first served!

Dougism’s (If it Ain’t a Word, it Should Be!)

Several years ago a member of our local canoe club wrote an article for their newsletter titled “Of Guitars, Brie, and a Midnight Paddle”. After reading it I commented to Doug that I didn’t realize Anna was such a good writer. His response? “Good writer my \$&%&! She doesn’t even know how to spell beer!”



*Doug, our fearless leader,
and source of endless “Dougism’s”*





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-The BMO Gang
(Doug, Mary, Kris, Sarah, & Tim)